

(i) **GENERAL SERVICES ADMINISTRATION**

**Schedule Title:** Facilities Maintenance and Management Schedule #03FAC  
Solicitation No. 6FEC-E6-030292-B

**SIN #'s:** 371-001 and 371-002

**Contract #:** GS-21F-0032T

**Contract period:** 8/22/2007 – 8/21/2012

**Contractor Information:**

Powerland Equipment, Inc.  
27943 Valley Center Road  
Valley Center, CA 92082

**Business:** (760) 749-1271

**Toll Free:** (800) 33- MOWER

**Fax:** (760) 749-7413

**Internet Address:** www.powerlandequipment.com

**Business size:** Small

(ii) **CUSTOMER INFORMATION:**

1a. **Table of awarded special items:**

SIN #:	Machine Combo:	Unit:	Lowest Unit Price:
371-001	Articulating Boom Mower	Hour	\$74.38
371-001	20' Flex Wing Mower	Hour	\$122.50
371-001	6' wide with 3-point hitch	Hour	\$70.56
371-001	Rubber track, front mount flail/ rotary	Hour	\$122.50
371-001	Hand labor with power tools	Hour	\$56.35
371-001	Water Truck service	Hour	\$58.80
371-002	Tree Trimming with Sickle Bar	Hour	\$70.56

1b. **Identification of the lowest price models:**

Machine Combo:	Unit:	Lowest Unit Price:
Articulating Boom Mower	Hour	\$74.38
20' Flex Wing Mower	Hour	\$122.50
6' wide with 3-point hitch	Hour	\$70.56
Rubber track, front mount flail/ rotary	Hour	\$122.50
Hand labor with power tools	Hour	\$56.35
Water Truck service	Hour	\$58.80
Tree Trimming with Sickle Bar	Hour	\$70.56

## 1c. Commercial job titles, experience and education:

### • **Robert M. Smith**

- CEO of Powerland for over 30 years
- Civil Engineering Degree from Manchester University in England

Mr. Smith founded Powerland in 1977. He owns, operates and deals in all the brands of machines used in the mowing fleet. His company started out as a small business operating the machinery and researching the open solicitation. He has built his business into over 40 employees and now has the largest privately owned mowing fleet in Southern California. Mr. Smith, after 30 years, continues to oversee all aspects of the company.

### • **Simon Smith**

- Contracts Manager

Simon has worked for Powerland for over 28 years and knows the equipment and operations inside and out. His experience in the field enables him to recommend and provide the perfect operator and the perfect type of equipment for each application. Having worked in the Southern California area his entire career, he has a strong knowledge of the road way systems and mowing locations and also the various types of vegetation local to the region.

### • **Rob Edwards**

- Mower Operator

Rob has been with Powerland for over 10 years. He, like most Powerland mower operators, started out as an apprentice to Mr. Smith and now works as his own supervisor and works directly with the government agencies. As with all our mower operator employees, he has an Air Flight license for mowing airfields and is OSHA trained to prevent and avoid situations such as fires.

### • **Susan Herrera**

- General Manager
- Public Administrations and Juris Doctorate Degree

Susan has been with the company for 10 years and has great familiarity with all the contracting operations including billing, certified payroll, prevailing wage regulations and all contract issues. She is a California licensed attorney and is a great asset in contract negotiations and legal interpretation.

### • **Linda Cross**

- Billing / Certified Payroll

Linda is an invaluable member of the Powerland Team. She has extensive experience in contract billing and is an expert in certified payroll and prevailing wage determination. Linda works very closely with the contracts manager in determining the wage rates and classifications of various labor types.

2. **Maximum order:** \$750,000.00
3. **Minimum order:** 1 Hour.
4. **Geographic coverage (delivery area):** Southern California. All other areas please call first.
5. **Point(s) of production:** Valley Center, San Diego County, California.
6. **Discount from list prices or statement of net price:** 10% - Articulating Boom Mowing (1-1000 Hours) and 1% on all other services.
7. **Quantity discounts offered to Government:** 25% - Articulating Boom Mowing (1000- 5000 Hours) and 1.5% on all other services. 40.5% - Articulating Boom Mowing (5000+ Hours) and 2% on all other services.

8. **Prompt payment terms:** 1% - 20 days.
- 9a. Government purchase cards **are accepted** at or below the micro-purchase threshold.
- 9b. Government purchase cards **are accepted** above the micro-purchase threshold.
10. **Foreign items:** Not applicable.
- 11a. **Time of delivery:** Up to 30 days.
- 11b. **Items available for expedited delivery:** Expedited delivery is not offered.
- 11c. **Overnight and 2-day delivery:** Is not offered or available.
- 11d. **Urgent Requirements:** Please contact the Contractor's representative to effect a faster delivery.
12. **F.O.B. point(s):** To be determined by contractor's representative and Government Agency.
- 13a. **Ordering Address:**  
Powerland Equipment, Inc.  
27943 Valley Center Road  
Valley Center, CA 92082
- 13b. **Ordering procedures:**
  1. **General:** Priced at hourly rates as established by the schedule contracts.
  2. **Statements of Work (SOWs):** Shall include the work to be performed, location of work, period of performance, deliverable schedule, applicable performance standards, and any special requirements (e.g., security clearances, travel, special knowledge).
  3. **Evaluation:** To consider the level of effort and the mix of labor proposed to perform a specific task being ordered, and for determining that the total price is reasonable.
14. **Payment Address:**  
Powerland Equipment, Inc.  
27943 Valley Center Road  
Valley Center, CA 92082
15. **Warranty provision:** Standard Commercial Warranty.
16. **Export packing charges:** Not applicable.
17. **Terms and conditions of Government purchase card acceptance:** Subject to standard Government purchase card acceptance.
18. **Terms and conditions of rental, maintenance, and repair:** Not applicable.
19. **Terms and conditions of installation:** Not applicable.
20. **Terms and conditions of repair parts:** Not applicable.
- 20a. **Terms and conditions for any other services:** Not applicable.
21. **List of service and distribution points:** Valley Center, CA.
22. **List of participating dealers:** Powerland Equipment, Inc.

23. **Preventive maintenance:** Not applicable.
- 24a. **Special attributes:** Not applicable.
- 24b. **Full details can be found at:** [www.powerlandequipment.com](http://www.powerlandequipment.com) and are published on the GSA Advantage! website.
25. **Data Universal Number System (DUNS) number:** 091482679.
26. **Central Contractor Registration (CCR) Database:** Powerland Equipment, Inc. is registered in the Central Contractor Registration (CCR) database.